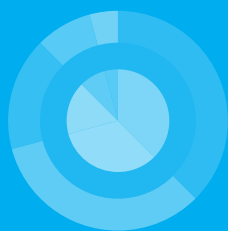
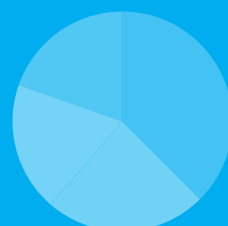
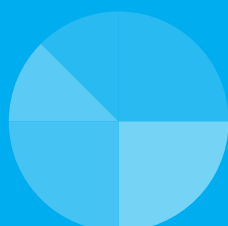
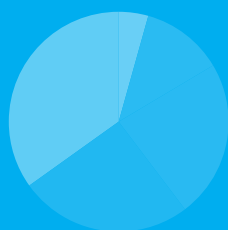
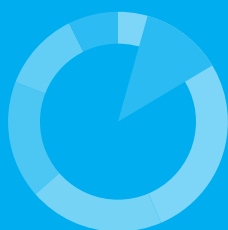


Techs Help Teens

TECHS
HELP
TEENS

HIT
THE
SUBMIT

Annual Report 2018



Executive Summary

Techs Help Teens, Inc. is a nonprofit agency providing mentoring programs for high school youth in-between the ages of 14-17 in Pinellas County. The agency will form partnerships between local professionals, teens inside and outside the Juvenile and Dependency court system, and Case Managers via in-person mentoring, online communications, and web based management tools. The goal of Techs Help Teens is to foster a commitment to young people that will promote pro-work friendships, strong interpersonal and professional skills, and reassert a sense of hope as they transition into the job market. To help accomplish this goal, these individuals must have a caring, inclusive, and safe learning environment that promotes their best efforts and reinforces personal respect.

TechsHelpTeens is was established to provide online training and mentoring for at risk high school youth between the ages of 14-17 in Pinellas County. The program creates partnerships with local IT professionals, case managers, and the juvenile court system. Techs Help Teens matches a caring adult volunteer with a referred youth.

Board of Directors

Executive Director.....Margaret Morgan

Referral Coordinatiior.....Patrick Kantner

Volunteer Coordinator.....Krystina Minnear

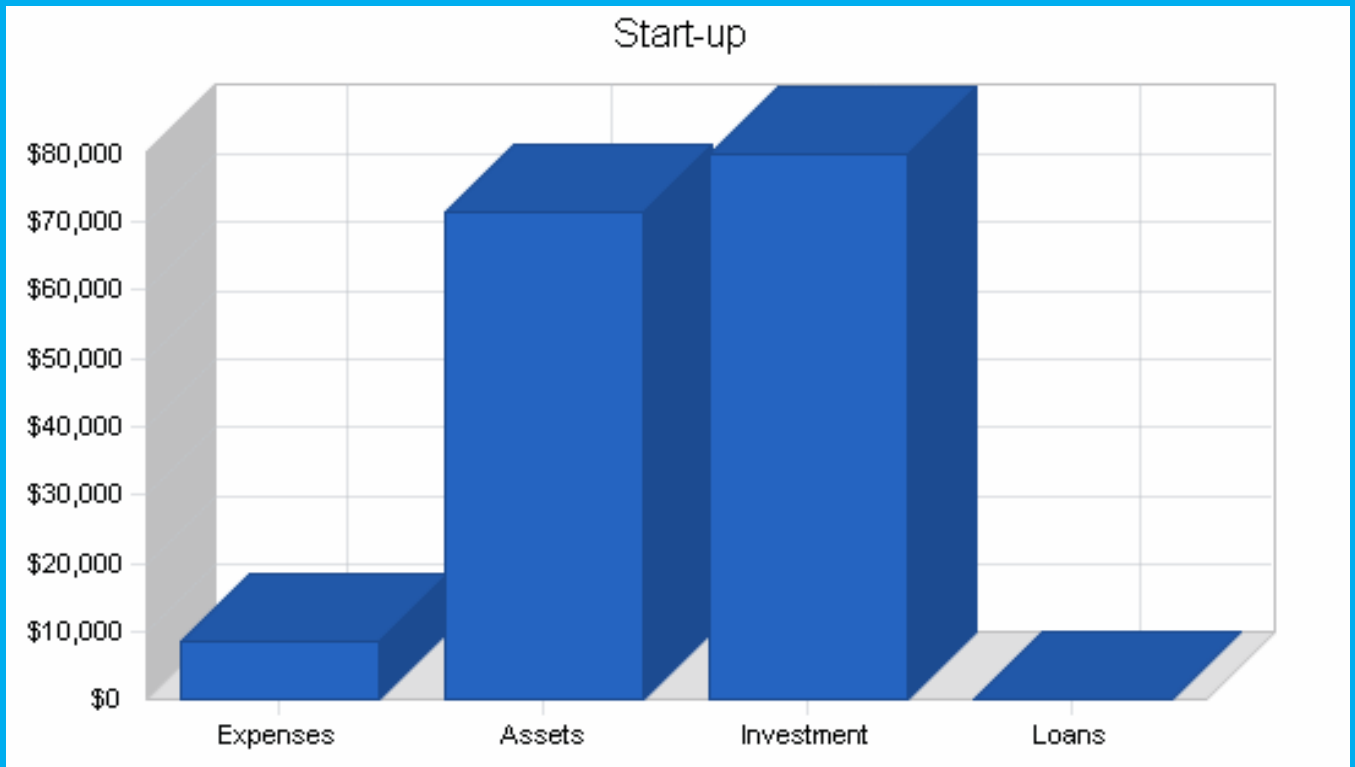
Executive Management

PresidentJoshua Rye Morgan, ALMI, MBA

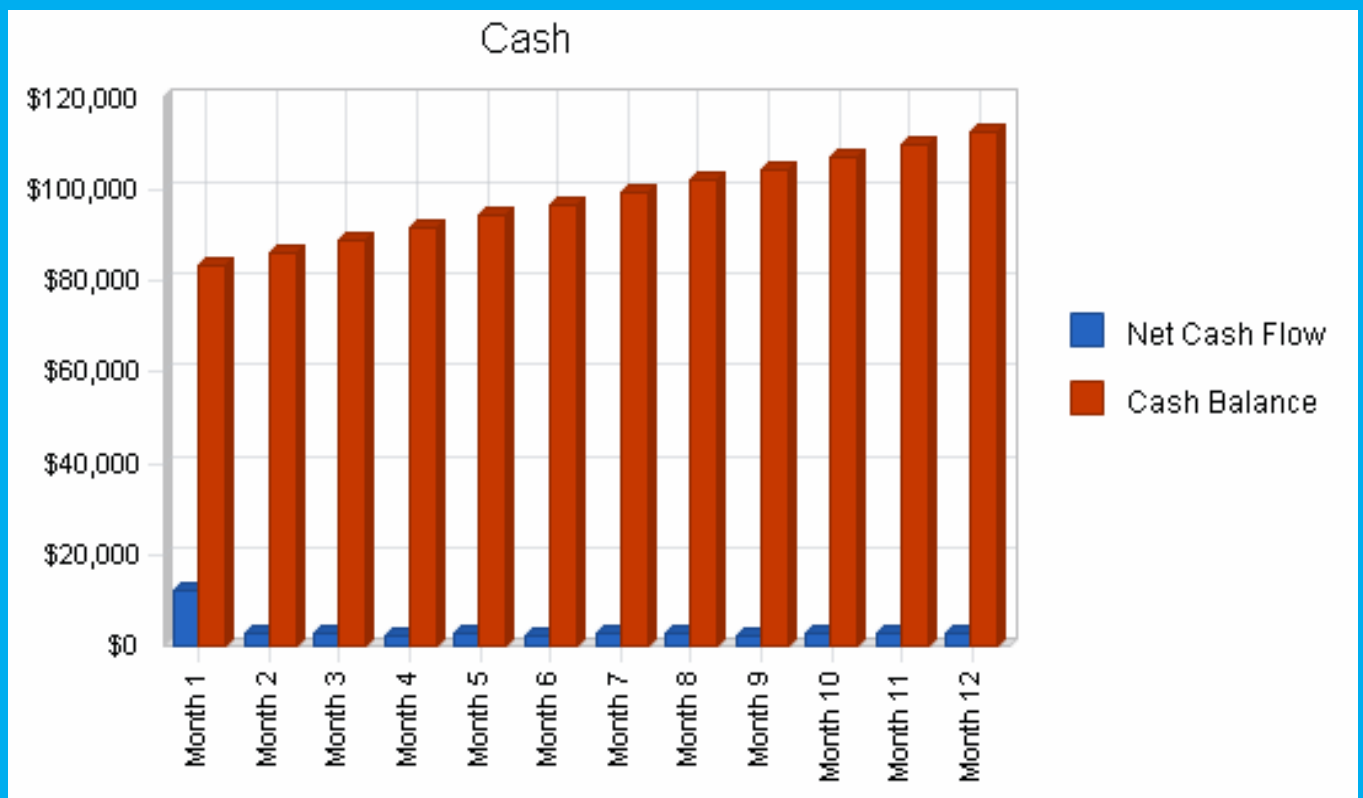
Organization Summary

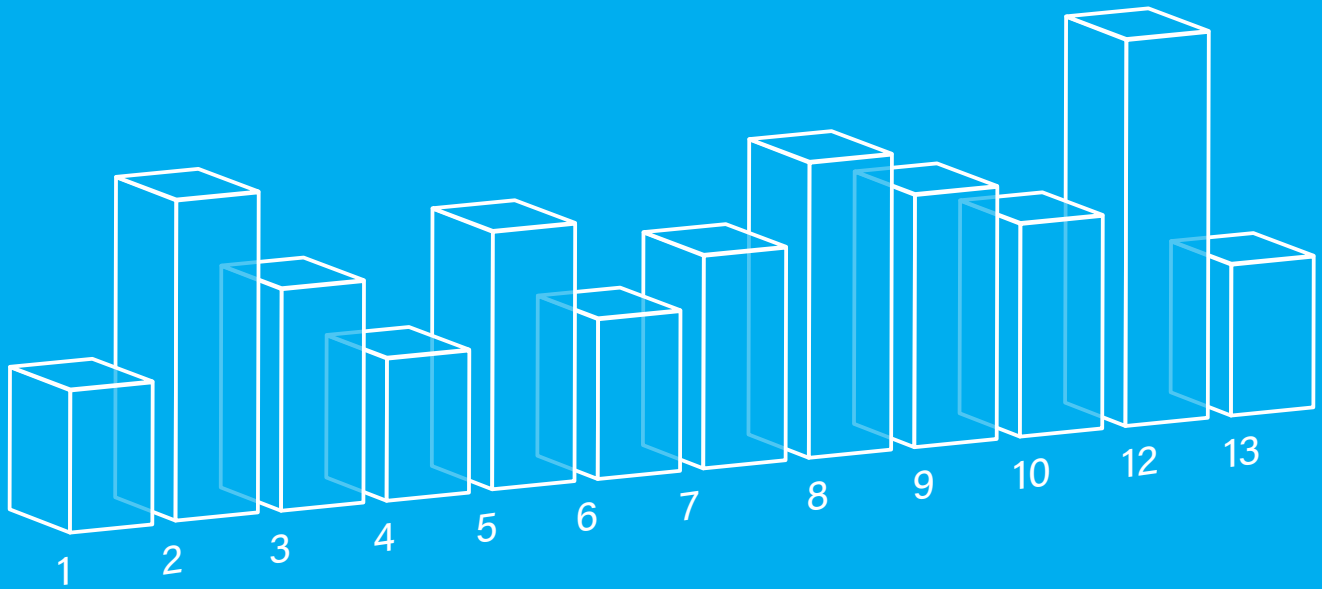
Techs Help Teens is a nonprofit agency providing mentoring programs for young men and women between the ages of 14-17 in Pinellas County. The program will form partnerships with local IT professionals, youths, case managers, and the Juvenile and Dependency court system.

1. Projected 2018 Asset Allocation Summary



4. Projected 2018 Cash Flows





Market Analysis Summary

Techs Help Teens market is the growing number of young people that are either falling through the cracks at school or are already entangled with the juvenile court system. Techs Help Teens offers those young men and women the opportunity to make a dramatic change in their lives. The program is positioned to be most assessable to young people who have been swept into the juvenile court system and are looking for a career path.

The goal of the program is to identify youths who are going have a turbulent transition to adulthood and offer positive support system to avoid the pitfalls that can derail their lives. The focus is slightly different at each level. Mentors strive to guide the young person back into the mainstream of class activity in order to destroy the negative reinforcers that can turn a student off to the work place. With high school students, Techs Help Teens provides mentors that serve as developmental role models for young people looking for direction. Sometimes it is as easy as a young person identifying with his mentor rather than a person involved in criminal or destructive activities. Once a student has entered high school with a history of classroom disturbances and poor academic skills, it takes a tremendous proactive effort to assist a student in redirecting their lives.

Pinellas County's growing demographics will mean increased need for services like Techs Help Teens into 2019 and beyond.

The target market for Techs Help Teens are young people ages 14 to 17 that have developed destructive habits that could lead down the wrong path. Techs Help Teens has created a mentoring program that pair the young person with a trained mentor with professional experience who will assist him or her in developing the work habits and IT skills that will lead to success and hopefulness in the future.

Techs Help Teens's funding sources include private donations, federal and state contracts, grants from private foundations, school districts and business sponsorship. The program's fundraising Coordinator has established a number of contribution options that a supporter can select from.

The core of the marketing strategy will be the creation of the program's Board of Directors and Officers.

Techs Help Teens believes in the goal of leaving no teen behind. The goal is to raise the visibility of program to assure that:

- Referral sources will use the service;
- Funding sources will support the program;
- Local adult professionals will volunteer to be mentors.

The marketing strategy will be to successfully sell this new resource to the schools and the juvenile court system.

Management Team

Techs Help Teens's management team consists of the Board of Directors, the program's executive director, and the newly elected CEO, Joshua Morgan. Our team of professional program and fundraising managers have been assembled to manage and grow the programs to include other counties in Florida.

2018 Funding Summary and future surplus projections

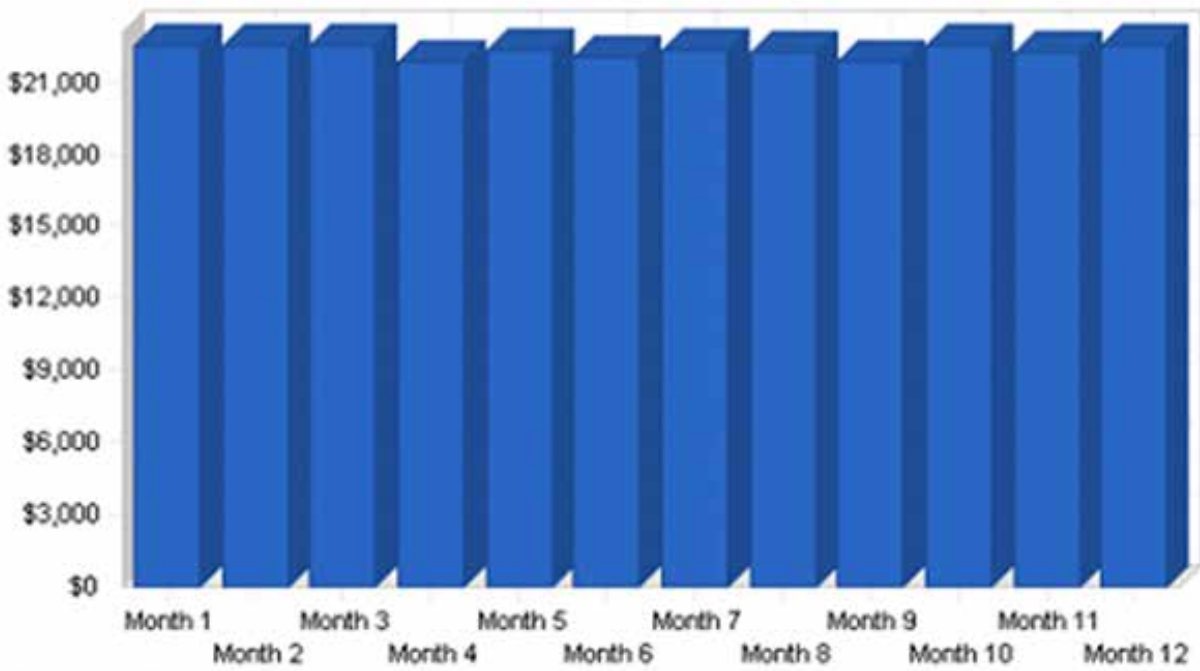


Techns Help Teens will build funding support from businesses and private donors in the community at an aggressive rate of growth. Yet it will take up to three years before funding from these sources becomes strong enough to expand the program. The primary expenditures for the program are for the training and managing of mentors, the online platform, and the program activities for youth and mentors. Therefore it is essential that due diligence is applied to fund allocation for these critical program responsibilities. An effective communication system will be established to report fiscal data to the Board of Directors so adjustment can be made quickly to assure the health of the program.

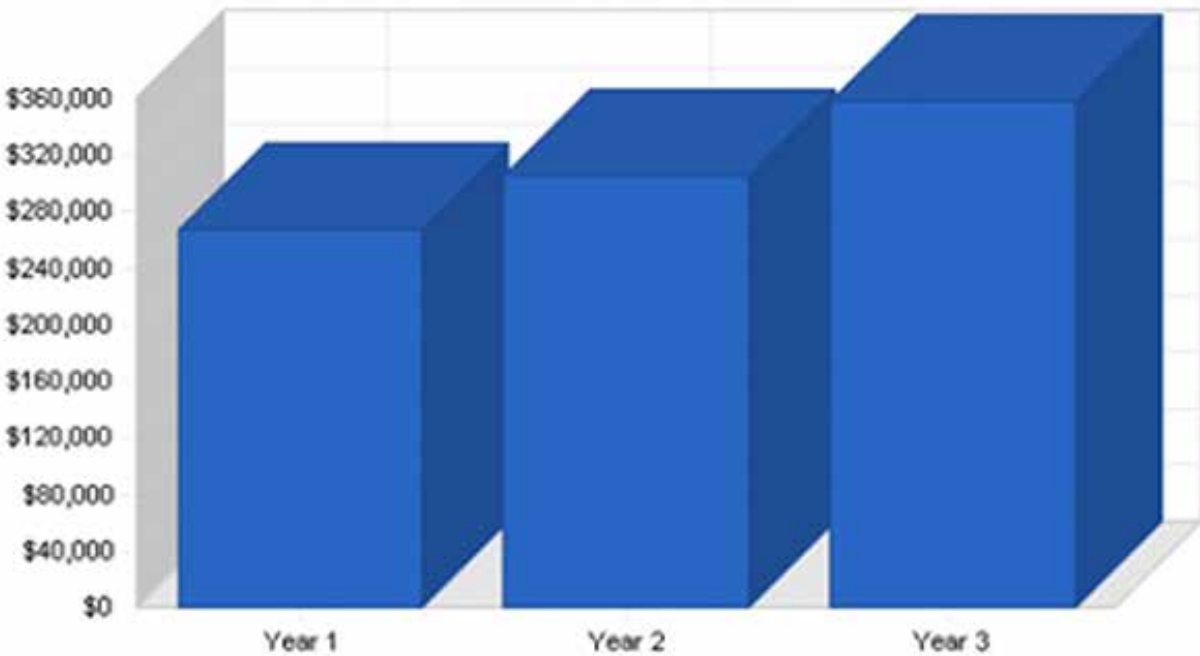
We are hoping to be assuming beginning cash reserves of \$71,500 for the first year's operation in 2019.

The financial plan depends on important assumptions.

Gross Surplus Monthly

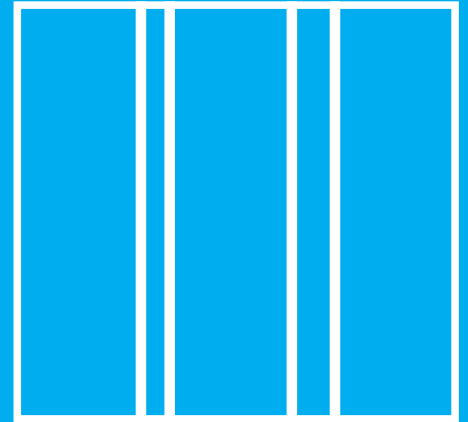


Gross Surplus Yearly



Gross Revenue Surplus projections from 2019 and 2019 through 2021

Objectives for 2019 and future financial outlook



Techs Help Teens will continue to provide online training and mentoring for at risk high school youth between the ages of 14-17 in Pinellas County. The program will continue to create partnerships with local IT professionals, case managers, and the juvenile court system. Techs Help Teens matches a caring adult volunteer with a referred youth. Out objectives for 2019 include increased emphasis on intake and volunteer referrals. Fundraising and community outreach are additional areas where resources will be directed. The immediate goal will be to increase awareness via online and print campaigns.

Techs Help Teens three year forecast of revenues for 2019 to 2021 is \$267,396. The stable core funding is from Federal/State contracts, private foundations, and small local grants.

We will continue our pursuit of the following principles:

- Commitment
- Responsibility
- Possibility
- Support